COLLEGE WEEK PERSONALITY TEST
INSTRUCTIONS

• On a piece paper record your answers
• Write either A, B, C, or D
• To get a reliable result, answer all of the questions
• If you’re not sure, pick the answer that you would probably see yourself doing in a situation.
QUESTION 1

As far as the ideal work environment:

A. I would prefer to work alone
B. I would like to work with people
C. I would like to have stiff competition
D. I don't care to be in control
QUESTION #2

People see me as:

A. Logical
B. Flexible
C. A risk taker
D. Generous
QUESTION #3

I am known for:

A. Organizing things
B. Going with my gut feeling
C. Having initiative
D. Getting the job done
QUESTION #4

I enjoy:

A. Figuring out how things work
B. Discussing theories
C. Being the leader
D. Helping others learn
QUESTION #5

In a group project, I'm the one who:

A. Wants to get my hands dirty
B. Helps others understand
C. Comes up with the main idea
D. Checks the details and keeps others on track
QUESTION #6

I like to work:

A. On problem-solving tasks
B. With colors or words
C. When I have clear guidelines
D. To get things done
QUESTION #7

I enjoy working:

A. With mechanical things
B. To get to know people
C. To make money
D. In a neat environment
QUESTION #8

I am intrigued by:

A. Inventions
B. Feelings of others
C. Challenge of making money
D. Patterns
QUESTION #9

In pioneer days I would have been:

A. A doctor
B. The first to settle on a frontier
C. The owner of the general store
D. A sheriff
QUESTION #10

The most appealing activity is:

A. Chess
B. Painting
C. Monopoly
D. Soccer
IF YOU RECEIVED MOSTLY A’S:
YOU ARE THE INVESTIGATIVE TYPE!

Investigative people are good at getting to the bottom of things. They like to solve problems and find answers. They are strong in math and science, or could be if they have the confidence and put in the work. They are good at drawing maps, making charts, and working with equations and modeling situations.

Investigative people like to explore and challenge ideas--even those that are long-held beliefs. They may not be comfortable working in groups. They are analytical, curious, and original.
POSSIBLE MAJORS IN COLLEGE

- Math
- Engineering
- Science
- History
- Medical
- Computer
- Nursing
- Architecture
- Research

Notable A’s

- Joseph Strauss
  Engineer of the Golden Gate Bridge
  Attended University of Cincinnati
- Richard Smalley
  Researcher who discovered nanotechnology
  Worked at Rice University
IF YOU RECEIVED MOSTLY B’S: YOU ARE A SOCIAL PERSONALITY TYPE!

Social people make great teachers! They are great with people because they are open and friendly, and they care about others. They are cooperative, which makes them good in many programs and careers.

They may always be in the center of activity and they are likely to have lots of friends. They are interested in social issues, and they are likely to become politically active. They may use social skills to influence others.
POSSIBLE MAJORS IN COLLEGE

- Teaching
- Ministry
- Coaching
- Counseling
- Nursing
- Political Science
- Sociology
- Anthropology, History
- Journalism
- Psychology

Notable B’s
- Jim Harbaugh
  Coach of the San Francisco 49ers
  Attended University of Michigan

- Anderson Cooper
  Anchor on CNN
  Attended Yale University
IF YOU RECEIVED MOSTLY C’S: YOU ARE AN ENTERPRISING PERSONALITY TYPE!

Enterprising people are go-getters. They like to come up with new ideas and start new things. They are very competitive and highly enterprising. They may be very persuasive talkers and they can get overly excited when trying to get their way. Persistence often pays off for enterprising people.

Enterprising people like to make money and use their resources to their advantage. They are often popular, sometimes demanding, and usually motivating. They can argue and debate well.
POSSIBLE MAJORS IN COLLEGE

- Business
- Sales
- Marketing
- Management
- Leadership
- Training
- Political Science
- Economics

Notable C’s
- Steve Jobs
  Founder and CEO of Apple (iPhone, iPod)
  Attended Reed College
- Mark Zuckerberg
  Founder of Facebook
  Attended Harvard University
IF YOU RECEIVED MOSTLY D’S:
YOU ARE A CONVENTIONAL PERSONALITY TYPE!

Conventional people are fond of history and they like to observe holidays. They are traditional and they like to know exactly what is expected of them in every situation. They are practical and very structured.

Conventional people are be good at math, but they may not want to work with numbers a lot. They can usually fit in to any group, but they don't necessarily want to lead all the time, meaning that they are the best support any group can have.
POSSIBLE MAJORS IN COLLEGE

• Teaching
• History
• Nursing
• Accounting
• Computers
• Finance
• Research
• English
• Law

Notable D’s
• Suzanne Collins
  Author of The Hunger Games
  Attended Indiana University

• Benjamin Harrison
  23rd President of the United States
EDUCATION SALARIES

Education pays in higher earnings and lower unemployment rates

### Education Pays

<table>
<thead>
<tr>
<th>Unemployment rate in 2012 (%)</th>
<th>Median weekly earnings in 2012 ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.5 Doctoral degree</td>
<td>1,624</td>
</tr>
<tr>
<td>2.1 Professional degree</td>
<td>1,735</td>
</tr>
<tr>
<td>3.5 Master’s degree</td>
<td>1,300</td>
</tr>
<tr>
<td>4.5 Bachelor’s degree</td>
<td>1,066</td>
</tr>
<tr>
<td>6.2 Associate’s degree</td>
<td>785</td>
</tr>
<tr>
<td>7.7 Some college, no degree</td>
<td>727</td>
</tr>
<tr>
<td>8.3 High school diploma</td>
<td>652</td>
</tr>
<tr>
<td>12.4 Less than a high school diploma</td>
<td>471</td>
</tr>
</tbody>
</table>

All workers: 6.8% All workers: $815
## Yearly Median Income (Men)

### Median Annual Income, by Level of Education, 1990–2010

| Sex & Year | Elementary/Secondary | College | | | | | | | |
|------------|----------------------|---------|---|---|---|---|---|---|
|            | Less than 9th grade  | 9th to 12th grade, no completion | High school completion (includes equivalency) | Some college, no degree | Associate degree | Bachelor's Degree | Master's Degree | Professional Degree | Doctorate |
| Men        | $17,394              | $20,902 | $26,653 | $31,734 | — | $39,328 | — | — | — |
| 1990       | 17,623               | 21,402  | 26,779  | 31,663  | 33,817 | 40,906  | 49,734 | 73,996 | 57,187 |
| 1991       | 17,294               | 21,274  | 27,280  | 32,103  | 33,433 | 41,355  | 49,973 | 76,220 | 57,418 |
| 1992       | 16,863               | 21,752  | 27,370  | 32,077  | 33,890 | 42,757  | 51,867 | 80,549 | 63,149 |
| 1993       | 17,532               | 22,048  | 28,037  | 32,279  | 35,794 | 43,663  | 53,500 | 76,009 | 61,921 |
| 1995       | 17,962               | 22,717  | 30,709  | 34,846  | 37,131 | 45,846  | 60,508 | 85,963 | 71,227 |
| 1996       | 19,291               | 24,726  | 31,215  | 36,946  | 38,022 | 48,616  | 61,690 | 85,011 | 76,234 |
| 1997       | 19,380               | 23,958  | 31,477  | 36,934  | 40,274 | 51,405  | 62,244 | 94,737 | 75,078 |
| 1998       | 20,429               | 25,035  | 33,184  | 39,221  | 41,638 | 52,985  | 66,243 | 100,000 | 81,687 |
| 1999       | 20,789               | 25,095  | 33,403  | 40,337  | 41,952 | 56,334  | 68,322 | 99,411 | 80,250 |
| 2000       | 21,361               | 26,209  | 34,723  | 41,045  | 42,776 | 55,929  | 70,899 | 100,000 | 86,965 |
| 2001       | 20,919               | 25,903  | 33,206  | 40,851  | 42,856 | 56,077  | 67,281 | 100,000 | 83,305 |
| 2002       | 21,217               | 26,468  | 35,412  | 41,348  | 42,871 | 56,502  | 70,640 | 100,000 | 87,131 |
| 2003       | 21,659               | 26,277  | 35,725  | 41,895  | 44,404 | 57,220  | 71,530 | 100,000 | 82,401 |
| 2004       | 22,710               | 27,650  | 37,030  | 43,830  | 47,070 | 60,910  | 75,430 | 100,000* | 100,000* |
| 2005       | 27,964               | 33,435  | 43,165  | 50,359  | 54,861 | 82,197  | 99,516 | 166,065 | 129,773 |
| 2006       | 23,000               | —       | 32,900  | 39,000  | 42,000 | 51,000  | 70,000 | — | — |
| 2007       | 24,000               | 29,000  | 40,000  | 46,000  | 50,000 | 64,000  | 81,000 | 115,000 | 101,000 |
|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
|       | $12,251 | $14,429 | $18,319 | $22,227 | —     | $28,017 | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     |
| 1991  | $12,066 | $14,455 | $18,836 | $22,143 | $25,000 | $28,079 | $34,949 | $46,742 | $43,303 | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     |
| 1992  | $12,958 | $14,559 | $19,427 | $23,157 | $25,624 | $30,326 | $36,037 | $46,257 | $45,790 | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     |
| 1993  | $12,415 | $15,386 | $19,963 | $23,056 | $25,883 | $31,197 | $38,612 | $50,211 | $47,248 | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     |
| 1996  | $14,414 | $16,953 | $21,175 | $25,167 | $28,083 | $33,525 | $41,901 | $57,624 | $56,267 | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     |
| 1997  | $14,161 | $16,697 | $22,067 | $26,335 | $28,812 | $35,379 | $44,949 | $61,051 | $53,037 | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     |
| 1998  | $14,467 | $16,482 | $22,780 | $27,420 | $29,924 | $36,559 | $45,283 | $57,565 | $57,796 | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     |
| 1999  | $15,098 | $17,015 | $23,061 | $27,757 | $30,919 | $37,993 | $48,097 | $59,904 | $60,079 | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     |
| 2000  | $15,978 | $17,919 | $24,970 | $28,697 | $31,071 | $40,415 | $50,139 | $58,957 | $57,081 | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     |
| 2001  | $16,691 | $19,156 | $25,303 | $30,418 | $32,153 | $40,994 | $50,669 | $61,748 | $62,123 | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     |
| 2003  | $16,907 | $18,938 | $26,074 | $30,142 | $32,263 | $41,327 | $50,163 | $66,491 | $67,214 | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     |
| 2004  | $17,023 | $19,162 | $26,029 | $30,816 | $33,481 | $41,681 | $51,316 | $75,036 | $68,875 | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     |
| 2006  | $18,130 | $20,130 | $26,740 | $31,950 | $35,160 | $45,410 | $52,440 | $76,240 | $70,520 | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     |
| 2008  | $21,346 | $21,937 | $31,533 | $35,888 | $39,948 | $54,204 | $65,039 | $100,167 | $83,762 | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     |
| 2009  | $19,000 | —     | $25,000 | $29,300 | $31,000 | $40,100 | $54,000 | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     |
| 2010  | $18,000 | $21,000 | $30,000 | $33,000 | $38,000 | $47,000 | $59,000 | $77,000 | $77,000 | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     | —     |
VIRTUAL COLLEGE TOURS

Stanford:
http://www.stanford.edu/dept/visitorinfo/tours/virtual/

UC Berkeley:
http://www.berkeley.edu/tour/

SF State:
http://www.sfsu.edu/~puboff/tour/

UCLA:
http://virtualtour.ucla.edu

UC Davis:
http://admissions.ucdavis.edu/visit/virtual_tour.cfm

San Diego State University:
http://arweb.sdsu.edu/es/virtualtour/

Long Beach State University:
http://www.csulb.edu/divisions/students/uosr/VirtualTour/